DEPARTMENT OF BUSINESS AND INDUSTRY
REAL ESTATE DIVSION - EDUCATION SECTION
(702) 486-0951 / realest@red.nv.gov

Real Estate Continuing Education Classroom Courses
CONTRACTS

1. The courses in this list have been approved by the Real Estate Division on behalf of the Commission.
2. Scroll down for the complete list to select courses.
3. The Division does not endorse any one sponsor nor does it guarantee the accuracy of the information provided.

Contact the sponsor directly for more information and to register for class.

Course Title	Hours	CE Number	Delivery Method	Sponsor
DO YOU KNOW ALL THE CONTRACT DISCLOSURES & UNDERSTAND THEIR IMPORTANCE?	3	CE.6656000-RE	Classroom	AGENT FORMULA (702) 990-0480 WWW.LASVEGASAGENTFORMULA.COM
CONTRACTS - BUYER BROKERAGE - CONTROL THE CLIENT EXPERIENCE	3	CE.6685000-RE	Classroom	AGENT FORMULA (702) 990-0480 WWW.LASVEGASAGENTFORMULA.COM
WRITING AND PRESENTING THE PURCHASE CONTRACT	3	CE.7104000-RE	Classroom	AGENT FORMULA (702) 990-0480 WWW.LASVEGASAGENTFORMULA.COM
CONTRACTS - THE PURCHASE	3	CE.7571000-RE	Classroom	AMOS DONALD (702) 482-6057 WWW.IREOFNV.COM
LAWYER REQUIRED - CONTRACTS - NRS 7.285	3	CE.7414000-RE	Classroom	ANDREW LARSON (424) 781-7947 XLBR99@GMAIL.COM
TRUSTS - WHAT IS NRS 163?	3	CE.7626000-RE	Classroom	ANDREW LARSON (424) 781-7947 XLBR99@GMAIL.COM
DIVERSE CONTRACTS & ADDENDUMS FOR RESIDENTIAL & COMMERCIAL	3	CE.7152000-RE	Classroom	ANTHONY KEEP (702) 205-9385 TONYTHEBROKER@YAHOO.COM

Course Title	Hours	CE Number	Delivery Method	Sponsor
THE RPA: TOP TO BOTTOM	3	CE.6232000-RE	Classroom	BHALLA COACHING AND CONSULTING (702) 401-1404 REALTORVANDANA@GMAIL.COM
THE LISTING AGREEMENT: TOP TO BOTTOM	3	CE.7295000-RE	Classroom	BHALLA COACHING AND CONSULTING (702) 401-1404 REALTORVANDANA@GMAIL.COM
CONTRACTS USED WITH LISTINGS	3	CE.7028000-RE	Classroom	CE BY MATTHEW (725) 256-0678 WWW.CEBYMATTHEW.COM
CONTRACTS USED TO PURCHASE	3	CE.7029000-RE	Classroom	CE BY MATTHEW (725) 256-0678 WWW.CEBYMATTHEW.COM
THE PURCHASE AGREEMENT: GET IT RIGHT THE FIRST TIME	3	CE.6599000-RE	Classroom	CEASAP (702) 353-2170 WWW.CEASAP.COM
SELLER BEWARE: UNDERSTANDING CONTINGENCIES OF THE RESIDENTIAL PURCHASE AGREEMENT	3	CE.6202000-RE	Classroom	CODY LEWIS (702) 810-1993 WWW.CODYLEWIS.EXPREALTY.COM
AS IS AND SELLER DISCLOSURE	3	CE.7278000-RE	Classroom	CODY LEWIS (702) 810-1993 WWW.CODYLEWIS.EXPREALTY.COM
CONTRACTS - WHAT I NEED TO KNOW	3	CE.6411000-RE	Classroom	COLDWELL BANKER PREMIER REALTY (702) 871-9500 WWW.LASVEGASHOMES.COM
FINANCING ALTERNATIVES AND THE CONTRACTS USED	3	CE.6692000-RE	Classroom	COLDWELL BANKER PREMIER REALTY (702) 871-9500 WWW.LASVEGASHOMES.COM
UNDERSTANDING BUYER CONTRACTS AND REPRESENTATION	3	CE.7574000-RE	Classroom	COLDWELL BANKER PREMIER REALTY (702) 871-9500 WWW.LASVEGASHOMES.COM

Course Title	Hours	CE Number	Delivery Method	Sponsor
COUNTER OFFERS & ADDENDA - LET'S MAKE A DEAL	3	CE.7215000-RE	Classroom	COLDWELL BANKER SELECT REAL ESTATE (775) 688-4800 NVEDUCATION@CBSELECTRE.COM
THE LISTING PROCESS	3	CE.7277000-RE	Classroom	COLDWELL BANKER SELECT REAL ESTATE (775) 688-4800 NVEDUCATION@CBSELECTRE.COM
BEYOND THE BASICS - UNDERSTANDING ADDITIONAL REAL ESTATE CONTRACTS	3	CE.7508000-RE	Classroom	DAN RIDER C/O DICKSON REALTY (775) 742-3376 DRIDER@DICKSONREALTY.COM
SO MANY DETAILS - A PRACTICAL GUIDE TO WRITING COUNTER OFFERS & ADDENDA	3	CE.7509000-RE	Classroom	DAN RIDER C/O DICKSON REALTY (775) 742-3376 DRIDER@DICKSONREALTY.COM
FROM PROSPECT TO CLOSING	3	CE.7674000-RE	Classroom	DAN RIDER C/O DICKSON REALTY (775) 742-3376 DRIDER@DICKSONREALTY.COM
CONTRACTS 101	3	CE.7326000-RE	Classroom	ERA BROKERS CONSOLIDATED (702) 873-4500 AMANDA@ERABROKERS.COM
DO THE CONTRACT RIGHT	3	CE.6414000-RE	Classroom	ERA REALTY CENTRAL/PAT SCHWEIGERT (775) 685-2372 WWW.ERAREALTYCENTRAL.COM
SELLING LAND IN NEVADA, CONTRACTS	3	CE.6415000-RE	Classroom	ERA REALTY CENTRAL/PAT SCHWEIGERT (775) 685-2372 WWW.ERAREALTYCENTRAL.COM
CONTRACTS HAVE CONSEQUENCES	3	CE.6758000-RE	Classroom	ERA REALTY CENTRAL/PAT SCHWEIGERT (775) 685-2372 WWW.ERAREALTYCENTRAL.COM
LISTING CONTRACT, THE	3	CE.3602000-RE	Classroom	FIDELITY NATIONAL FINANCIAL 775-772-0276 HTTPS://WWW.FNF.COM/

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WRITING A PURCHASE AGREEMENT	3	CE.4082000-RE	Classroom	FIDELITY NATIONAL FINANCIAL 775-772-0276 HTTPS://WWW.FNF.COM/
WHAT DO I KNOW ABOUT CONTRACTS?	3	CE.5751000-RE	Classroom	FIDELITY NATIONAL FINANCIAL 775-772-0276 HTTPS://WWW.FNF.COM/
CONTRACT CONTINGENCIES	3	CE.4197000-RE	Classroom	FIDELITY NATIONAL FINANCIAL 775-772-0276 HTTPS://WWW.FNF.COM/
NAVIGATING MULTIPLE OFFERS	3	CE.6117000-RE	Classroom	FIDELITY NATIONAL FINANCIAL 775-772-0276 HTTPS://WWW.FNF.COM/
SRPD, REPAIRS AND OTHER FORMS	3	CE.4417000-RE	Classroom	FIRST CENTENNIAL TITLE OF NEVADA (775) 689-8510 WWW.FIRSTCENTENNIAL.COM
BACKUPS, "NO REPAIRS" AND OTHER CONTRACT MYTHS"	3	CE.5937000-RE	Classroom	FIRST CENTENNIAL TITLE OF NEVADA (775) 689-8510 WWW.FIRSTCENTENNIAL.COM
PURCHASE AGREEMENTS AND COMMON MISTAKES	3	CE.6167000-RE	Classroom	FIRST CENTENNIAL TITLE OF NEVADA (775) 689-8510 WWW.FIRSTCENTENNIAL.COM
CONTRACTS: THE LISTING SIDE	3	CE.6846000-RE	Classroom	FITZPATRICK REAL ESTATE SCHOOL (702) 283-3489 WWW.FITZPATRICKSCHOOL.COM
CONTRACTS: THE SALE SIDE	3	CE.6847000-RE	Classroom	FITZPATRICK REAL ESTATE SCHOOL (702) 283-3489 WWW.FITZPATRICKSCHOOL.COM
EXPLAINING CRITICAL CONTRACT CLAUSES	3	CE.6891000-RE	Classroom	FITZPATRICK REAL ESTATE SCHOOL (702) 283-3489 WWW.FITZPATRICKSCHOOL.COM

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CATCH ME IF YOU CAN: CATCHING ERRORS IN CONTRACTS	3	CE.7234000-RE	Classroom	FITZPATRICK REAL ESTATE SCHOOL (702) 283-3489 WWW.FITZPATRICKSCHOOL.COM
DEAL OR NO DEAL	3	CE.7718000-RE	Classroom	FITZPATRICK REAL ESTATE SCHOOL (702) 283-3489 WWW.FITZPATRICKSCHOOL.COM
CONTRACTS WHEN WORKING WITH BUYERS	3	CE.7409000-RE	Classroom	GEOFFREY WILLIAM LAVELL, LLC (702) 271-6868 HTTPS://THEBROKERAGE.VEGAS/GEOPHREY-W-LAVELL/
MASTERNG THE RPA	3	CE.6984000-RE	Classroom	GEORGIA PURPURA LLC (702) 498-0096 GEORGIAPURPURA@GMAIL.COM
LANDING THE LISTING	3	CE.6617000-RE	Classroom	GLOBAL PROPERTY SEMINARS (702) 682-3989 WWW.GLOBALPROPERTYSEMINARS.COM
ELEMENTS OF CONTRACT	3	CE.3524000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5000 WWW.LASVEGASREALTOR.COM
I AM A CONTRACT	3	CE.3896000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5000 WWW.LASVEGASREALTOR.COM
CONTRACTS UPDATE	3	CE.5545000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5000 WWW.LASVEGASREALTOR.COM
THE LISTING CONTRACT...CROSS YOUR T'S AND DOTTING YOUR I'S	3	CE.5546000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5000 WWW.LASVEGASREALTOR.COM
HOW TO LEAD A SELLER TO A CLOSING	3	CE.5566000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5000 WWW.LASVEGASREALTOR.COM

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EVOLUTION OF CONTRACT LAW	3	CE.4278000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5000 WWW.LASVEGASREALTOR.COM
RISK MANAGEMENT UPDATE	3	CE.4289000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5000 WWW.LASVEGASREALTOR.COM
PRESENTING THE GLVAR RESIDENTIAL PURCHASE AGREEMENT	3	CE.4473000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5000 WWW.LASVEGASREALTOR.COM
THE RPA - BOY, DO I HAVE QUESTIONS	3	CE.6375000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5000 WWW.LASVEGASREALTOR.COM
CREATIVE FINANCING MADE EASY	3	CE.7083000-RE	Classroom	JAN O'BRIEN (702) 858-9191 JANOBRIENREALTOR@GMAIL.COM
MASTERING COMMERCIAL REAL ESTATE CONTRACTS	3	CE.7603000-RE	Classroom	JENNIFER WEINBERG (702) 326-1055 JENNIFER.WEINBERG@BHHSNV.COM
CONTRACTS FOR LISTING REAL PROPERTY IN NEVADA	3	CE.6591000-RE	Classroom	KEY REALTY SCHOOL LLC (702) 313-7000 WWW.KEYREALTYSCHOOL.COM
NEVADA CONTRACTS	3	CE.7310000-RE	Classroom	KEY REALTY SCHOOL LLC (702) 313-7000 WWW.KEYREALTYSCHOOL.COM
A NEW LOOK AT CONTRACT LAW	3	CE.7311000-RE	Classroom	KEY REALTY SCHOOL LLC (702) 313-7000 WWW.KEYREALTYSCHOOL.COM
3-HOUR CONTRACTS-WHAT I NEED TO KNOW IN NEVADA	3	CE.7675000-RE	Classroom	KEY REALTY SCHOOL LLC (702) 313-7000 WWW.KEYREALTYSCHOOL.COM

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CONTRACT LAW AND SALES AGREEMENTS	3	CE.7706000-RE	Classroom	KEY REALTY SCHOOL LLC (702) 313-7000 WWW.KEYREALTYSCHOOL.COM
BETTER BUYER CONVERSION WITH CONTRACTS	3	CE.7655000-RE	Classroom	LAS VEGAS REAL ESTATE TRAINING CENTER (702) 212-2212 HTTP://WWW.KWLV1.COM
WINNING OFFERS	3	CE.7317000-RE	Classroom	LAUREN TUEY (775) 379-8339 NVHOMEEXPERT@GMAIL.COM
USING THE RPA TO AVOID CONTRACT PITFALLS	3	CE.7645000-RE	Classroom	MAGNUS TITLE AGENCY (602) 792-7300 HTTPS://MAGNUSTITLE.COM
CONTRACTS IT'S MORE THAN PRICE	3	CE.6384000-RE	Classroom	MICHAEL P NOLAN LLC (775) 284-2855 RESULTS@CALLMIKENOLAN.COM
WRITING RESIDENTIAL CONTRACTS FOR A 1031 EXCHANGE	3	CE.5755000-RE	Classroom	MYER, KANDAS (775) 657-8138 KANDASMYER@GMAIL.COM
THE BUYER'S BROKER AGREEMENT	3	CE.4125000-RE	Classroom	MYER, KANDAS (775) 657-8138 KANDASMYER@GMAIL.COM
ADVANCED ANALYSIS OF THE RESIDENTIAL PURCHASE AGREEMENT	3	CE.3633000-RE	Classroom	NEVADA REAL ESTATE ACADEMY (702) 796-7777 WWW.NVREACADEMY.COM
WRITING AND PRESENTING THE OFFER TO PURCHASE	3	CE.5015000-RE	Classroom	NEVADA REAL ESTATE ACADEMY (702) 796-7777 WWW.NVREACADEMY.COM
PREPARING TO WRITE THE LISTING AGREEMENT	3	CE.4456000-RE	Classroom	NEVADA REAL ESTATE ACADEMY (702) 796-7777 WWW.NVREACADEMY.COM

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FROM THE GROUND UP!	3	CE.6723000-RE	Classroom	NEVADA REAL ESTATE INSTITUTE LLC (702) 482-4500 ADMIN@NEVADAREI.COM
THE ANATOMY OF A CONTRACT	3	CE.6727000-RE	Classroom	NEVADA REAL ESTATE INSTITUTE LLC (702) 482-4500 ADMIN@NEVADAREI.COM
ALTERNATIVE CONTRACTS	3	CE.7117000-RE	Classroom	NEVADA REAL ESTATE INSTITUTE LLC (702) 482-4500 ADMIN@NEVADAREI.COM
BUYER REPRESENTATION	3	CE.7375000-RE	Classroom	NORTHERN NEVADA REAL ESTATE SCHOOL (775) 829-1055 WWW.NORTHERNNEVADAREALESTATESCHOOL.COM
MASTERING REAL ESTATE CONTRACTS	3	CE.7376000-RE	Classroom	NORTHERN NEVADA REAL ESTATE SCHOOL (775) 829-1055 WWW.NORTHERNNEVADAREALESTATESCHOOL.COM
CONTRACTS WHEN WORKING WITH SELLERS	3	CE.7454000-RE	Classroom	PAUL RICH (702) 769-1495 PAUL@PAULRICH.REALTOR
FROM OFFER TO CONTRACT TO CLOSING	3	CE.7014000-RE	Classroom	REAL ESTATE SCHOOL OF NEVADA (702) 281-0495 WWW.REALTYSCHOOL.COM
THE PURCHASE AGREEMENT...IT'S ALL IN THE DETAILS	3	CE.5454000-RE	Classroom	SCHWARTZ, NEIL (702) 227-5304 WWW.NEILSCHWARTZ.COM
LIST TO LAST	3	CE.5745000-RE	Classroom	SCHWARTZ, NEIL (702) 227-5304 WWW.NEILSCHWARTZ.COM
RE BOOT CAMP...THE RPA LINE BY LINE	3	CE.5828000-RE	Classroom	SCHWARTZ, NEIL (702) 227-5304 WWW.NEILSCHWARTZ.COM

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LISTING...CONTROL THE INVENTORY...CONTROL YOUR INCOME	3	CE.6293000-RE	Classroom	SCHWARTZ, NEIL (702) 227-5304 WWW.NEILSCHWARTZ.COM
FROM OFFER TO ACCEPTANCE IN ONE EASY STEP	3	CE.6958000-RE	Classroom	SCHWARTZ, NEIL (702) 227-5304 WWW.NEILSCHWARTZ.COM
THE BUYER BROKERAGE AGREEMENT...GETTING IT SIGNED	3	CE.6959000-RE	Classroom	SCHWARTZ, NEIL (702) 227-5304 WWW.NEILSCHWARTZ.COM
GOT AN OFFER! DO IT RIGHT!	3	CE.4288000-RE	Classroom	SIERRA NEVADA REALTORS (775) 823-8803 WWW.SNR.REALTOR
WHAT DOES THE CONTRACT SAY?	3	CE.6322000-RE	Classroom	SIERRA NEVADA REALTORS (775) 823-8803 WWW.SNR.REALTOR
CLEAN CONTRACTS	3	CE.6853000-RE	Classroom	SIERRA NEVADA REALTORS (775) 823-8803 WWW.SNR.REALTOR
UPSIDE DOWN AND BACKWARDS - UNDERSTANDING REAL ESTATE CONTRACTS	3	CE.7521000-RE	Classroom	SIERRA NEVADA REALTORS (775) 823-8803 WWW.SNR.REALTOR
DRAFTING CONTRACTS FOR NON-LAWYERS	3	CE.7727000-RE	Classroom	SIERRA NEVADA REALTORS (775) 823-8803 WWW.SNR.REALTOR
CONTRACTS FROM A BUYERS POINT OF VIEW	3	CE.6687000-RE	Classroom	SIGNATURE REAL ESTATE SCHOOL, LLC (702) 413-3200 BRANDON@SIGNATURENV.COM
CONTRACTS FROM A SELLERS POINT OF VIEW	3	CE.6688000-RE	Classroom	SIGNATURE REAL ESTATE SCHOOL, LLC (702) 413-3200 BRANDON@SIGNATURENV.COM

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BREAKING DOWN CONTRACTS - WHAT YOU NEED TO KNOW	3	CE.7526000-RE	Classroom	SIGNATURE REAL ESTATE SCHOOL, LLC (702) 413-3200 BRANDON@SIGNATURENV.COM
AVOIDING FIXTURES & PERSONAL PROPERTY DISPUTES	3	CE.4341001-RE	Classroom	STEVEN KITNICK SEMINARS LLC (702) 326-8722 WWW.NEVADACE.COM
THE RESIDENTIAL PURCHASE AGREEMENT	3	CE.6712000-RE	Classroom	STEVEN KITNICK SEMINARS LLC (702) 326-8722 WWW.NEVADACE.COM
AVOIDING EARNEST MONEY DEPOSIT DISPUTES	3	CE.6937000-RE	Classroom	STEVEN KITNICK SEMINARS LLC (702) 326-8722 WWW.NEVADACE.COM
PURCHASE AGREEMENTS AND TIPS - CLASS ONE	3	CE.7440000-RE	Classroom	STEWART TITLE (775) 332-7100 WWW.STEWART.COM/NORTHERN-NEVADA
PURCHASE AGREEMENTS AND TIPS - CLASS TWO	3	CE.7441000-RE	Classroom	STEWART TITLE (775) 332-7100 WWW.STEWART.COM/NORTHERN-NEVADA
CONTRACTS AND ADDENDUMS	3	CE.7462000-RE	Classroom	STEWART TITLE (775) 332-7100 WWW.STEWART.COM/NORTHERN-NEVADA
SELLER CONTRACTS	3	CE.7466000-RE	Classroom	STEWART TITLE (775) 332-7100 WWW.STEWART.COM/NORTHERN-NEVADA
COMMON CONTRACT ISSUES	3	CE.7473000-RE	Classroom	STEWART TITLE (775) 332-7100 WWW.STEWART.COM/NORTHERN-NEVADA