DEPARTMENT OF BUSINESS AND INDUSTRY
REAL ESTATE DIVSION - EDUCATION SECTION
(702) 486-0951 / realest@red.nv.gov

Real Estate Continuing Education Classroom Courses
RISK REDUCTION

1. The courses in this list have been approved by the Real Estate Division on behalf of the Commission.
2. Scroll down for the complete list to select courses.
3. The Division does not endorse any one sponsor nor does it guarantee the accuracy of the information provided.

Contact the sponsor directly for more information and to register for class.

Course Title	Hours	CE Number	Delivery Method	Sponsor
HARD TO CRACK - DIGITAL PROTECTION	3	CE.6982000-RE	Classroom	AGENT FORMULA (702) 990-0480 WWW.LASVEGASAGENTFORMULA.COM
REAL ESTATE AGENT SAFETY AND SELF-DEFENSE	3	CE.6993000-RE	Classroom	ALEXANDRA NIKOLOV (702) 558-2222 NIKOLOVRE@GMAIL.COM
REAL ESTATE CRIME - TRUE STORES	3	CE.7413000-RE	Classroom	ANDREW LARSON (424) 781-7947 XLBR99@GMAIL.COM
RESPA - ARE MSAs LEGIT?	3	CE.7623000-RE	Classroom	ANDREW LARSON (424) 781-7947 XLBR99@GMAIL.COM
ANTITRUST - WHAT IS INFORMATION SHARING?	3	CE.7625000-RE	Classroom	ANDREW LARSON (424) 781-7947 XLBR99@GMAIL.COM
MITIGATING RISK IN NV REAL ESTATE	3	CE.7066000-RE	Classroom	BHALLA COACHING AND CONSULTING (702) 401-1404 REALTORVANDANA@GMAIL.COM
STAYING OFF THE NAUGHTY LIST	3	CE.7335000-RE	Classroom	BHALLA COACHING AND CONSULTING (702) 401-1404 REALTORVANDANA@GMAIL.COM

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A RISKY BUSINESS	3	CE.7085000-RE	Classroom	CE BY MATTHEW (725) 256-0678 WWW.CEBYMATTHEW.COM
REPUTATION REHAB HOW TO SPOT & STOP BRAND DAMAGE	3	CE.7587000-RE	Classroom	CE SANCTUARY (702) 742-0623 CESANCTUARY@YAHOO.COM
OPEN HOUSE GOLD: A SAFER, SMARTER, MORE PROFITABLE APPROACH	3	CE.7598000-RE	Classroom	CE SANCTUARY (702) 742-0623 CESANCTUARY@YAHOO.COM
CYBERCRIME IN REAL ESTATE: REDUCING RISK	3	CE.6784000-RE	Classroom	CEASAP (702) 353-2170 WWW.CEASAP.COM
EMAIL COMPROMISE, WIRE FRAUD & OTHER REAL ESTATE SCAMS	3	CE.7300000-RE	Classroom	CHICAGO TITLE (702) 836-8000 WWWW.NEVADA.CTIC.COM
REALTORS ON RAPPEL	3	CE.6869000-RE	Classroom	CODY LEWIS (702) 810-1993 WWW.CODYLEWIS.EXPREALTY.COM
ADVERTISING AND ANTI-TRUST REDUCING RISK	3	CE.6720000-RE	Classroom	COLDWELL BANKER PREMIER REALTY (702) 871-9500 WWW.LASVEGASHOMES.COM
THREATS & UNCERTAINTIES/SCAMS, PHISHING & PERSONAL SAFETY IN REAL ESTATE	3	CE.7618000-RE	Classroom	DAN RIDER C/O DICKSON REALTY (775) 742-3376 DRIDER@DICKSONREALTY.COM
AVOIDING RISK ON MULTIPLE LEVELS	3	CE.7219000-RE	Classroom	ERA REALTY CENTRAL/PAT SCHWEIGERT (775) 685-2372 WWW.ERAREALTYCENTRAL.COM
RISK REDUCTION - THINGS YOU SHOULD KNOW	3	CE.7427000-RE	Classroom	ERA REALTY CENTRAL/PAT SCHWEIGERT (775) 685-2372 WWW.ERAREALTYCENTRAL.COM

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REDUCING YOUR RISK: CYBERSECURITY IN REAL ESTATE	3	CE.6793000-RE	Classroom	FIDELITY NATIONAL FINANCIAL 775-772-0276 HTTPS://WWW.FNF.COM/
SCHEMES, SCAMS, AND FRAUD IN REAL ESTATE - FROM THE ESCROW & TITLE PERSPECTIVE	3	CE.4368000-RE	Classroom	FIDELITY NATIONAL FINANCIAL 775-772-0276 HTTPS://WWW.FNF.COM/
RISK REDUCTION: HOT TOPICS AND BEST PRACTICES	3	CE.6750000-RE	Classroom	FIRST CENTENNIAL TITLE OF NEVADA (775) 689-8510 WWW.FIRSTCENTENNIAL.COM
REAL ESTATE SALES: A RISKY BUSINESS	3	CE.7247000-RE	Classroom	FITZPATRICK REAL ESTATE SCHOOL (702) 283-3489 WWW.FITZPATRICKSCHOOL.COM
29 WAYS TO LOSE YOUR LICENSE	3	CE.7558000-RE	Classroom	FITZPATRICK REAL ESTATE SCHOOL (702) 283-3489 WWW.FITZPATRICKSCHOOL.COM
DID YOU DISCLOSE?	3	CE.7716000-RE	Classroom	FITZPATRICK REAL ESTATE SCHOOL (702) 283-3489 WWW.FITZPATRICKSCHOOL.COM
RESPA - DO YOU KNOW THE RULES	3	CE.6741000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5000 WWW.LASVEGASREALTOR.COM
NEGOTIATION - WIN OR LOSE FOR THE CLIENT	3	CE.6742000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5000 WWW.LASVEGASREALTOR.COM
WEATHERING A STORMY TRANSACTION	3	CE.6752000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5000 WWW.LASVEGASREALTOR.COM
RISK REDUCTION IN 3 PARTS	3	CE.6963000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5000 WWW.LASVEGASREALTOR.COM

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RELEVANT RISK REDUCTION	3	CE.7182000-RE	Classroom	GREATER LAS VEGAS ASSOCIATION OF REALTORS (702) 784-5000 WWW.LASVEGASREALTOR.COM
NEVADA RISK REDUCTION	3	CE.7307000-RE	Classroom	KEY REALTY SCHOOL LLC (702) 313-7000 WWW.KEYREALTYSCHOOL.COM
RISK MITIGATION IN REAL ESTATE TRANSACTIONS	3	CE.7705000-RE	Classroom	KEY REALTY SCHOOL LLC (702) 313-7000 WWW.KEYREALTYSCHOOL.COM
FROM REACTIVE TO PROACTIVE: ELEVATING YOUR RISK MANAGEMENT GAME IN REAL ESTATE	3	CE.7293000-RE	Classroom	LAUREN TUEY (775) 379-8339 NVHOMEEXPERT@GMAIL.COM
PHISHING FOR A NEW HOME	3	CE.7642000-RE	Classroom	MAGNUS TITLE AGENCY (702) 620-7777 WWW.MAGNUSTITLE.COM
THE FRAUD FILES: REAL STORIES OF REAL ESTATE SCAMS & HOW TO SURVIVE THEM	3	CE.7719000-RE	Classroom	MARISSA ANDERSON (702) 748-2377 MARISSA@NVBROKER.COM
EVERYDAY COMPLIANCE ISSUES	3	CE.6817000-RE	Classroom	NEVADA REAL ESTATE ACADEMY (702) 796-7777 WWW.NVREACADEMY.COM
ANATOMY OF REAL ESTATE FRAUD	3	CE.6767000-RE	Classroom	NEVADA REAL ESTATE INSTITUTE LLC (702) 482-4500 ADMIN@NEVADAREI.COM
CYBERSECURITY AND DATA PROTECTION FOR THE LICENSEE	3	CE.6792000-RE	Classroom	NEVADA REAL ESTATE INSTITUTE LLC (702) 482-4500 ADMIN@NEVADAREI.COM
AVOIDING E&O CLAIMS	3	CE.7134000-RE	Classroom	NEVADA REAL ESTATE INSTITUTE LLC (702) 482-4500 ADMIN@NEVADAREI.COM

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SELLER'S REAL PROPERTY DISCLOSURE	3	CE.7569000-RE	Classroom	NEVADA REAL ESTATE INSTITUTE LLC (702) 482-4500 ADMIN@NEVADAREI.COM
CYBER SECURITY IN REAL ESTATE	3	CE.7356000-RE	Classroom	NORTHERN NEVADA REAL ESTATE SCHOOL (775) 829-1055 WWW.NORTHERNNEVADAREALESTATESCHOOL.COM
RISK REDUCTION FOR PROPERTY MANAGERS	3	CE.7404000-RE	Classroom	PAUL RICH (702) 769-1495 PAUL@PAULRICH.REALTOR
RISK REDUCTION WHEN WORKING WITH BUYERS	3	CE.7430000-RE	Classroom	PAUL RICH (702) 769-1495 PAUL@PAULRICH.REALTOR
FRAUD BEWARE!	3	CE.7445000-RE	Classroom	REAL ESTATE PLANET (702) 988-6941 REALESTATEPLANETLV@GMAIL.COM
HIGH VOLTAGE! CAN YOU TAKE THE RISK?	3	CE.7391000-RE	Classroom	SIERRA NEVADA REALTORS (775) 823-8803 WWW.SNR.REALTOR
REALTOR SAFETY - SURVIVE & THRIVE	3	CE.7530000-RE	Classroom	SIERRA NEVADA REALTORS (775) 823-8803 WWW.SNR.REALTOR
DEVELOPMENT, PLANNING AND SAFETY: BE THE RESOURCE	3	CE.7737000-RE	Classroom	SIERRA NEVADA REALTORS (775) 823-8803 WWW.SNR.REALTOR
YOUR BROKER'S WORST NIGHTMARE	3	CE.7740000-RE	Classroom	SIERRA NEVADA REALTORS (775) 823-8803 WWW.SNR.REALTOR
RISK REDUCTION FOR NEVADA REAL ESTATE LICENSEES	3	CE.6713000-RE	Classroom	STEVEN KITNICK SEMINARS LLC (702) 326-8722 WWW.NEVADACE.COM

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A LICENSEE GUIDE TO EARNEST MONEY DEPOSITS	3	CE.6714000-RE	Classroom	STEVEN KITNICK SEMINARS LLC (702) 326-8722 WWW.NEVADACE.COM
OFFERS. COUNTEROFFERS, TO MULTIPLE OFFERS	3	CE.6715000-RE	Classroom	STEVEN KITNICK SEMINARS LLC (702) 326-8722 WWW.NEVADACE.COM
AVOIDING CIVIL LITIGATION IN PROPERTY MANAGEMENT	3	CE.7748000-RE	Classroom	STEVEN KITNICK SEMINARS LLC (702) 326-8722 WWW.NEVADACE.COM
RISK REDUCTION TIPS	3	CE.7463000-RE	Classroom	STEWART TITLE (775) 332-7100 WWW.STEWART.COM/NORTHERN-NEVADA